



Beyond Bargaining: Negotiating Strategically

April 15, 2021 | 1:30 - 2:45 PM ET



Moderator:
Laura Demarse
North Carolina State University



Jonathan Hughes
Vantage Partners



Ben Siddall
Vantage Partners



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University-Industry
Partnerships

The session will begin shortly.



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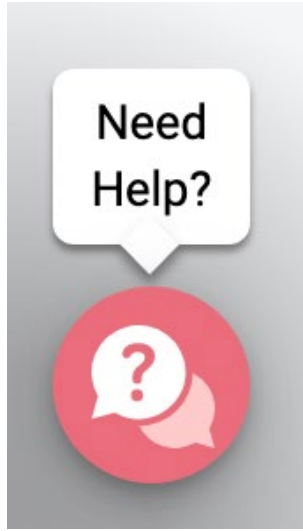


Ben Siddall
Vantage Partners



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REMO TECH SUPPORT



Having technical problems?

- Please use the pink “Need Help?” button at the bottom left of your screen for live chat support.

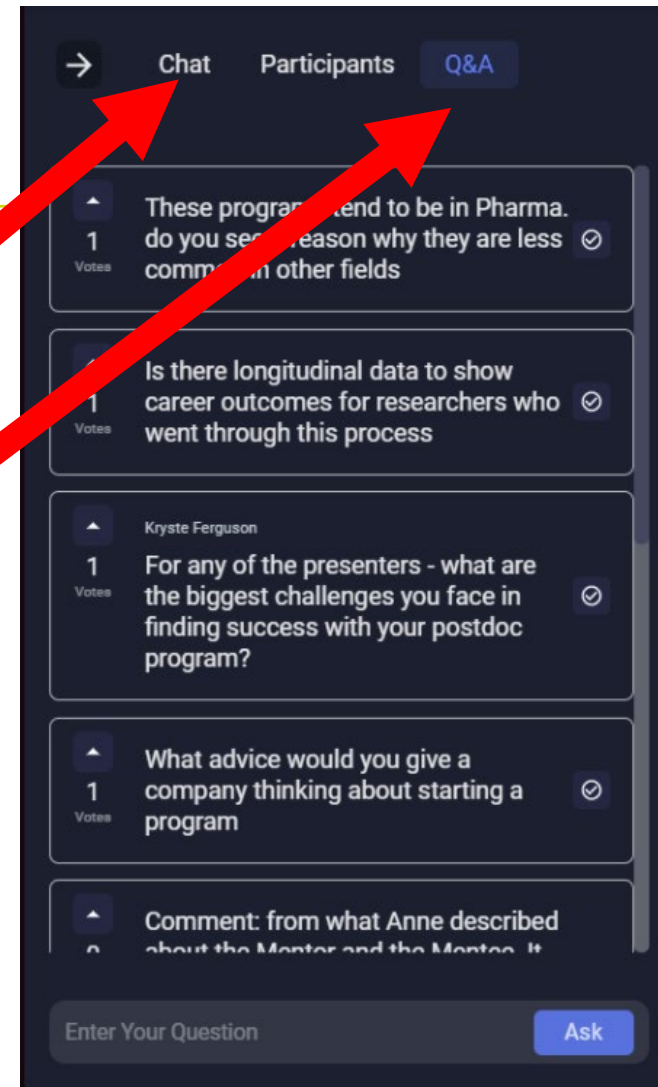


how to PARTICIPATE

Live Chat and Q&A

At the top right of the screen

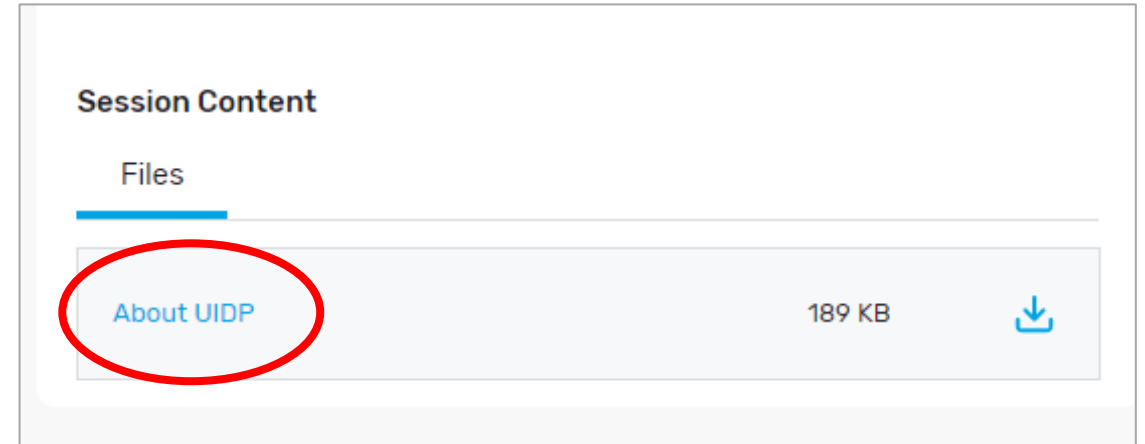
- Chat with one another.
- Submit questions using the Q&A tab at the top right of your screen.
- Upvote the questions you're most interested in



how to PARTICIPATE

Handouts and Recordings

- Available handouts can be downloaded from the Session Content tab in the Attendee Hub.
- Session recordings will be posted in the Attendee Hub. You will be notified via email when they are available at uidp.org.



Please submit your questions using the questions tab.

Session Chat



Chat



Q&A

M Monique Brown

What's the benefit of changing the check-in process?

Megan Lau

I think the contactless check-in will be a great way to make our attendees feel more comfortable during in-person events 😊

👍 3

Doug Brashear

I can't wait to use these new features for my next event!

Katrina Tanner

I've noticed the same trends as an event attendee. It's wonderful to learn how event planners are staying current.

❤️ 7

C Chris McAndrews

Same!

Trevor Lynn

Does anyone want to connect after the session to discuss what we learned?

👍 1

C Casey Hartnett

I'm interested



Tax-Exempt Bonds & Research Contracts

April 15, 2021 3:15 - 4:30 PM ET



Moderator
Kevin Byrne
TUFF



Terri Finister
Murray Barnes
Finister



Jilda Garton
UIDP



Matt Owens
AAU



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THANK YOU!



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