



Partnering with Johnson & Johnson

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Moderator:
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Strengthening
University-Industry
Partnerships

Partnering with Johnson & Johnson

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More Than 130 Years: Creating Value Through Innovation



Business
Segments



Invested in R&D
in 2020

Selling products
in more than



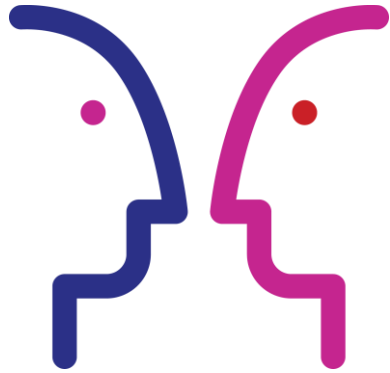
countries



Over
employees worldwide



How can we collaborate to accelerate innovation?



Identify mutual areas of interest to focus our efforts



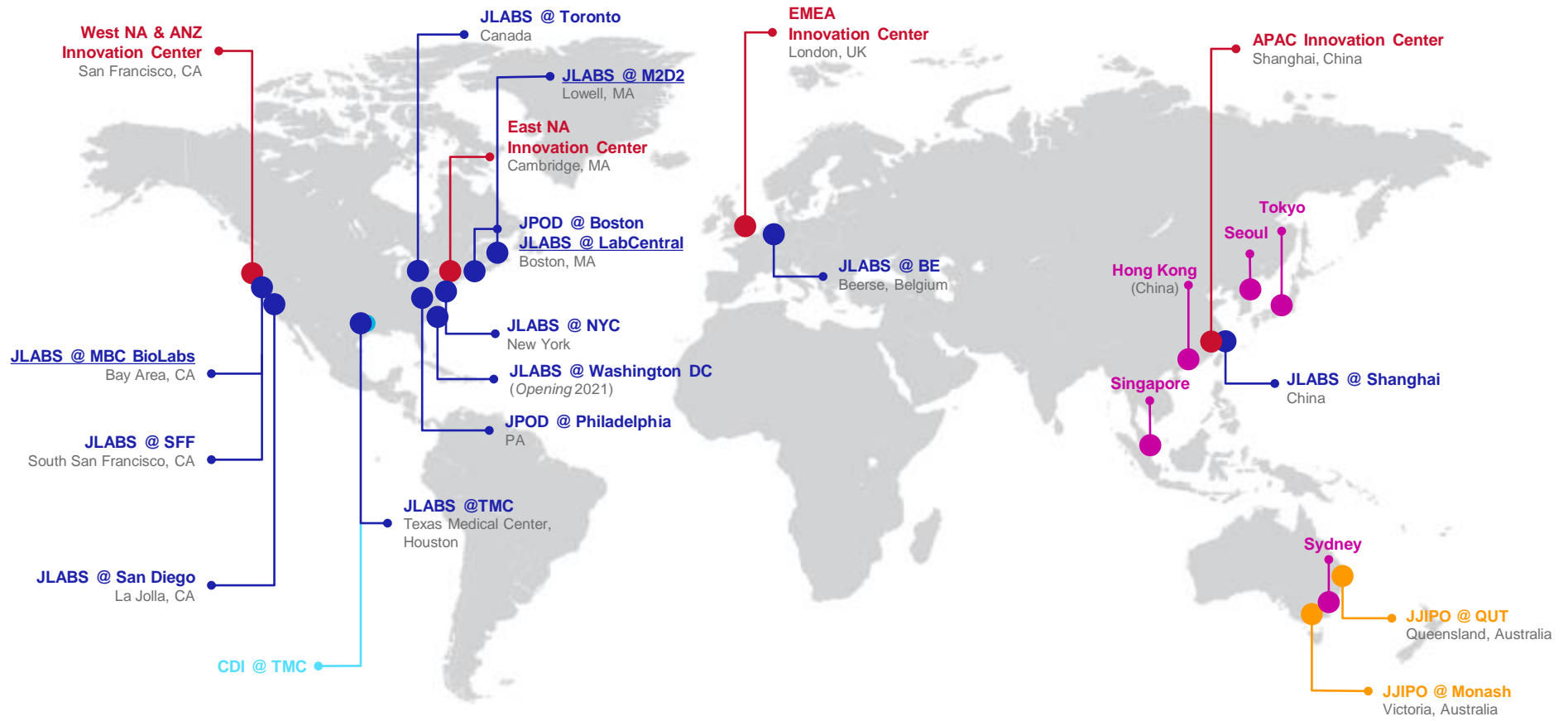
Introduce our broader teams to dive deeper and target specific needs



Develop an action plan for how we can support our mutual success

Global Johnson & Johnson Innovation Network 2021

- Innovation Center (IC)
- IC Offices
- JLABS & JPODS
- Partnering Office
- Med Devices



Comprehensive Global Toolbox across all Sectors



JLABS Life Science Incubators

- 13 locations across the globe, including 2 JPODS in North America
- 700+ Companies, including current resident companies and alumni
- 192+ collaborations companies with at least one collaboration with Johnson & Johnson



Innovation Centers Early-Stage Acceleration

- Full & Flexible Deal Teams -
- 4 Innovation Centers in life science hotspots on 3 Continents
 - Broad networks across region connecting innovation ecosystems into the central IC hub to create flexible collaborations
 - 580+ deals done over the past six years
 - >\$1B deployed since 2013



JJDC Strategic Investors

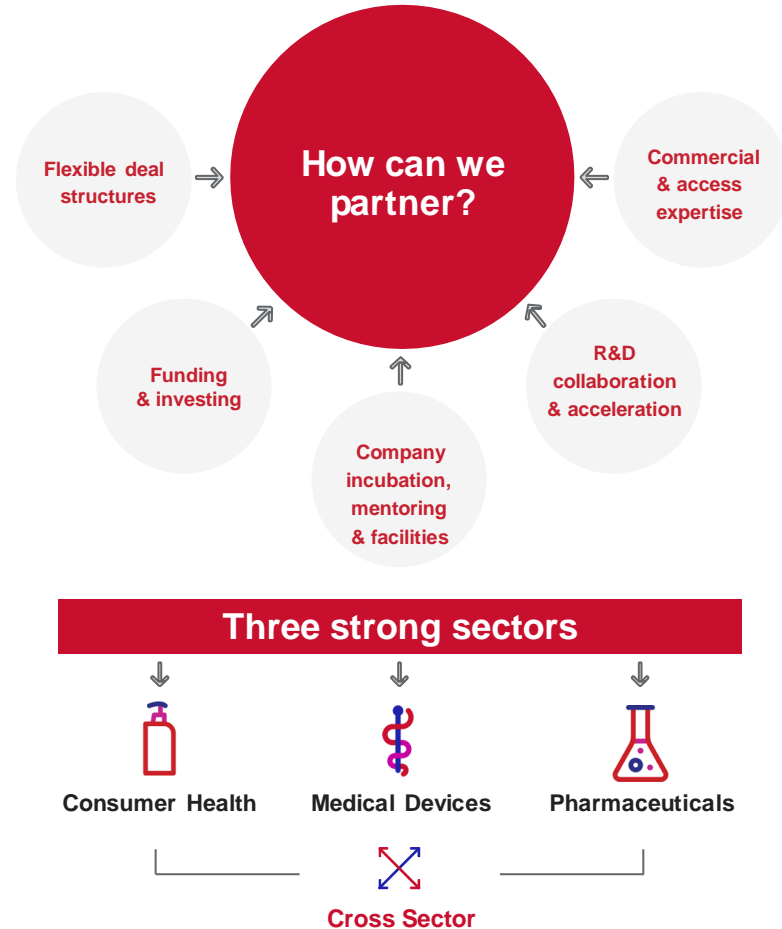
- Johnson & Johnson Corporate Venture Arm -
- 47+ years of strategic healthcare investing
 - 45+ investment in 2020
 - Partnership w/ Innovation Centers to form new companies on rise
 - \$500M+ capital deployed in 2020



Business Development Late-Stage Deals

- Supports mid - and late-stage deals from any source
- Business Development teams in Janssen, Johnson & Johnson Medical Devices and Johnson & Johnson Consumer Health
- Licensing, M&A Expertise and Alliance Management
- **Janssen Business Development (JBD)** works with established biotech and pharma companies at all stages of development. JBD has 40+ years leading licensing and M&A deals driving R&D portfolio

Our Co-Creation Model



Advancing innovative, life saving healthcare **products & solutions** by enabling access to a full range of incubation and acceleration **'toolkits'** in collaboration with a network of scientific and commercial experts.

Areas of Interest



Pharmaceuticals

- Cardiovascular & Metabolism
- Immunology
- Infectious Disease & Vaccines
- Neuroscience
- Oncology
- Pulmonary Hypertension
- Platforms



Medical Devices

- Interventional
- Orthopaedics
- Surgery
- Vision



Consumer Health

- Self Care
- Skin Health



Cross Sector

- Disease Interception & Prevention (WWDA)
- Health Tech & Data Sciences
- Lung Cancer

**Inviting
and convening
innovation across
the global ecosystem**



Improving Detection of AL Amyloidosis (IDEA)



CLSA Inspire QuickFire Challenge for Diverse Innovators

<https://jlabs.jnjinnovation.com/quickfire-challenges>

Inviting and convening innovation in Immunology



Industry Call for Opportunities

**Improving the Precision of Immunotherapies
Through Cell Targeting**



Industry Call for Opportunities

**New Therapeutic Strategies Promoting Resolution
of Inflammation**



Industry Call for Opportunities

**Novel Approaches Defining the Role of Gut Barrier
Dysfunction in Driving Systemic Inflammation and
Disease**

Thank YOU!



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www.jnjinnovation.com



ADDITIONAL USEFUL SITES:

Technology Grants: <https://jlabs.jnjinnovation.com/quickfire-challenges>

Submit your technology (companies): <https://jji.jnjinnovation.com/jji>

Student opportunities: <https://www.careers.jnj.com/students>

J&J Covid Resource: <https://www.jnj.com/covid-19>

Pharmaceuticals: areas of interest



Cardiovascular & Metabolism

- Cardiovascular and Thrombosis
- Retinal Disease
- Metabolism/NASH
- Renal Disease



Immunology

- Gastroenterology
- Rheumatology
- Immuno-dermatology
- IL-23 Pathway



Infectious Diseases & Vaccines

- Viral Hepatitis & Adjacent Liver Diseases
- Prevention & Treatment of Viral & Bacterial Respiratory Infections
- Adjuvants, Novel Viral Vectors & Vaccine Technologies



Neuroscience

- Neurodegenerative Disorders, including Multiple Sclerosis
- Glutamatergic Pathway Diseases
- Schizophrenia
- Mood Disorders



Oncology

- Prostate Cancer
- Hematologic Malignancies
- Solid Tumor Targeted Therapy
- Immuno-Oncology



Pulmonary Hypertension (PH)

- Pulmonary Arterial Hypertension (and other types of PH)
- PH adjacencies including Idiopathic Pulmonary Fibrosis



Platforms

- Small Molecule & Protein Therapeutics
- RNA Therapeutics & Gene Therapy
- Cellular & Viral Therapeutics
- Data & Analytics

Medical Devices : areas of interest



3D Printing



Cardiovascular



Contact Lens



Infection Prevention



Neurovascular



Obesity



Osteoarthritis



Osteoporosis



Robotic Surgery and Digital Solutions



Surgical Oncology



Vision Surgery

Consumer Health : areas of interest



Self Care

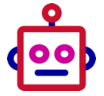
- Allergy
- Diagnostics & Personalization
- Digital Therapeutics
- Naturals & Microbiome
- Pain
- Smoking Cessation



Skin Health

- Acne
- Diagnostics & Personalization
- Digital Skin Health
- Naturals
- Skin Rejuvenation

Cross-Sector : areas of interest



Health Technology

- Smart Devices for Therapy Delivery
- Disease Interception & Prevention
- Digital & Mobile Wellness
- Patient & Consumer Engagement



Lung Cancer

- Holistic Solutions
- Consumer Products, Diagnostic, Medical Devices & Pharmaceuticals



WWDA

- Microbiome
- Immunosciences
- Predictive Biomarkers
- Behavioural Neurobiology



Renewing American Innovation

April 16, 2021 | 3 - 4 PM ET



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