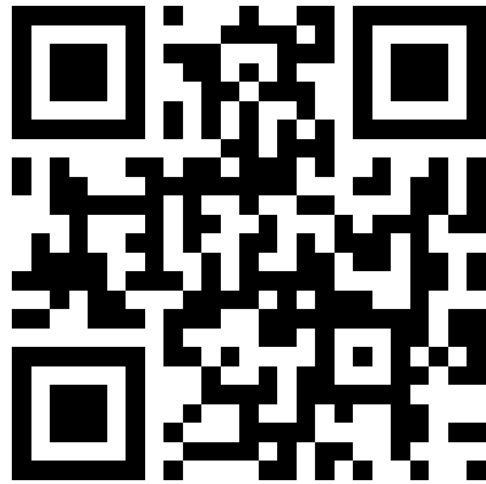




Strengthening
University-Industry
Partnerships



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Lowering the Barrier to Collaborations through Effective Contracting Models

Effective Contract Models



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- What is a Contracting Model
 - Origins of the Modern Contracting Model for US Industry Funded University Research Agreements
 - Key Principles of Contracting Models in the US
 - New and Different IP Models
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What is a Contracting Model



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- General framework of principles
 - A negotiation to determine the “give and get” from signing a contractual agreement
 - Provides predictability prior to negotiation
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Origins of US Contracting Model: Bayh-Dole Act

- Enable grantees of the US Government to:
 - ✓ receive funding and payments for research grants,
 - ✓ retain ownership rights in foreground intellectual property,
- Subject to:
 - ✓ Non-exclusive license to the US Government
 - ✓ negotiated indirect cost rates



Principles for Discussion



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- Funding graduate students, postdocs, and faculty
- US government negotiates indirect cost rate
- US universities file, maintain, report and license patents
- Non-exclusive royalty free (NERF) and sometimes exclusive licenses to industry sponsors
- Upfront IP terms offered



**THANK
YOU!**

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Poll Questions

- Does your country have national laws governing how public or private universities contract research to industry?
 - Are graduate or postdoctoral students committed and paid to perform research in your country?
 - Do government, industry or other sponsors (funders) of university pay indirect costs in support of facility, administrative or other indirect costs?
 - Are there specific tax or other laws, regulations or norms to affect what intellectual property can be obtained and disposed of by universities in your country?
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